



AMC Infomediarities – A New Approach to PeopleSoft™ Solutions

© 2006 Draft 2.1

AMC Infomediarities

AMC Infomediarities Inc. (AMC) provides a new approach to managing complex PeopleSoft™ implementations, which lowers risk and increases the value-add to the client organization or enterprise. From offices in Atlanta, Lakeland and London, it can support PeopleSoft™ projects in the United States and Europe.

PeopleSoft™ Tools

The AMC approach builds first on a clear understanding of what PeopleSoft™ tools can do, what it takes to implement them and how best roll them out. AMC has extensive experience in:

• PeopleSoft™ Enterprise Service Automation (ESA)
• PeopleSoft™ Enterprise Performance Management (EPM)
• PeopleSoft™ Financials
• PeopleSoft™ Supply Chain Management (SCM)
• PeopleSoft™ Human Resources (HR)
• PeopleSoft™ Portal.

AMC Methodology

AMC has digested the experience of working with PeopleSoft™ in large, complex environments into a methodology that significantly increases the chances of a successful outcome to implementing a PeopleSoft™ solution. The key is a close alignment of business and technology objectives.

AMC PeopleSoft™ Practice

The AMC PeopleSoft™ practice is divided into three interlinked lines of business:

- Consultancy
- Project Management and Implementation
- Training and Support.

AMC Consultancy

Needs Analysis, Requirements Definition, “Fitgap” assessment, Costing Estimate, Vendor Selection, Project Specification (“Road Map”), and Kaplan Balanced Score Card.

AMC Project Management and Implementation

Project Management, Business Process Design, System Configuration, Technical Design and Development, Testing, Score Card Execution, and Optimization.

AMC Training and Support

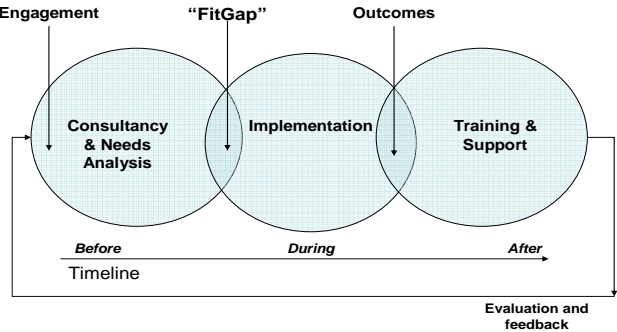
Training, Change Management, Operating Procedures, Documentation and Best Practices.

The Client Engagement Process

AMC uses its methodology first to determine what type of engagement, “linear” or “strategic” the client prefers, or perhaps requires. The key difference between the “linear” and the “strategic” option is that in the linear variant there is no optimization phase.

The Linear Model

©AMC 2006

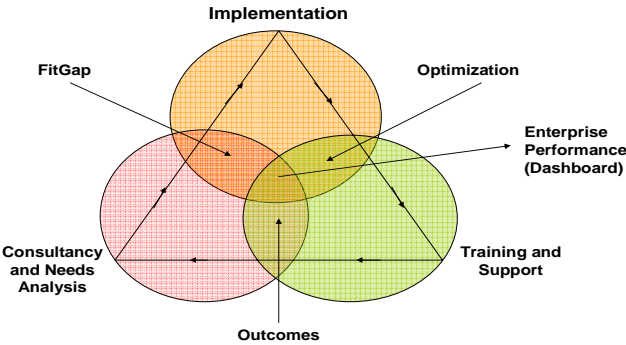


Linear: In **low risk** implementations, the linear approach saves time and money. The timeline is clear, and the approach sequential. Milestones and deliverables flow in order.

Strategic: For clients undertaking **medium or high risk** implementations (measured for example, by how much organizational change is required for the solution) the strategic approach allows for a more holistic approach, using an “immersion” technique to manage change. The plan is driven by outcomes not milestones. To mitigate risk, an optimization step is used before large scale roll-out. The method uses a three state risk management system (red, amber, and green), to define risk levels; the “continuous flow” model for deliverables allows the client to begin the process almost anywhere, although entering through a consulting phase tends to yield best results.

The Strategic Model

©AMC 2006



From the plan, a project team is derived, integrating AMC capabilities with other project partners as needed, and with the client. The result is a dependable solution with a high level of predictability in respect of the PeopleSoft™ implementation.

AMC Atlanta +1 770 424 6340 / +1 404 402 0869	AMC Lakeland +1 863 646 5535	AMC London +44 20 7515 9009
---	--	---------------------------------------